

# ACQUISITION CRITERIA

The 1PM Capital is a privately held acquisition company focused on purchasing and operating profitable service-based businesses. Our goal is to preserve the legacy built by business owners while supporting employees and customers and investing in long-term growth.

Category	Criteria
<b>Industries</b>	Service-based businesses (commercial cleaning, HVAC, plumbing, landscaping, pest control)
<b>Revenue Range</b>	\$500,000 – \$3,000,000 annually
<b>Profitability</b>	Consistent cash flow with healthy margins
<b>Employees</b>	Established team in place
<b>Customer Base</b>	Diversified customer base with recurring or repeat clients
<b>Location</b>	United States
<b>Ownership Transition</b>	Owners considering retirement, transition, or succession planning

## Acquisition Approach

We aim to make the acquisition process straightforward and respectful of an owner's time. Our transactions are typically structured using a combination of SBA financing and seller participation where appropriate. We prioritize transparent communication and smooth transitions for employees and customers.